

KEY FEATURES

- AR Collections
- Document Delivery
- AR Customer Portal
- Customer AR Collection Master
- Collection Activities Screen
- Reports
- Achieve Document Delivery

ACHIEVE AR COLLECTIONS IS A COMPREHENSIVE ACCOUNTS RECEIVABLE MANAGEMENT TOOL DEVELOPED FOR SAP BUSINESS ONE.

The Achieve AR Collections Management is a proactive solution designed to help organizations streamline their credit and collection procedure—resulting in a reduction of financial risk and increased Cash flow.

Developed specifically for SAP Business One, Achieve AR Collections Management, is easy to use and has numerous features to further automate

the billing and payment cycle, while reducing procedural costs and increasing visibility into customer payment trends, exposure and potential credit risk. From a single-screen credit managers and collections staff can view all relevant credit information for a customer, including: payment history, aging detail breakdowns, total exposure and remaining credit.

From the same screen, the credit manager can then create a credit tracking document, launch any AR Collection Report for that specific customer, as well as; easily email, fax or print any SAP Business One transaction document for that customer.

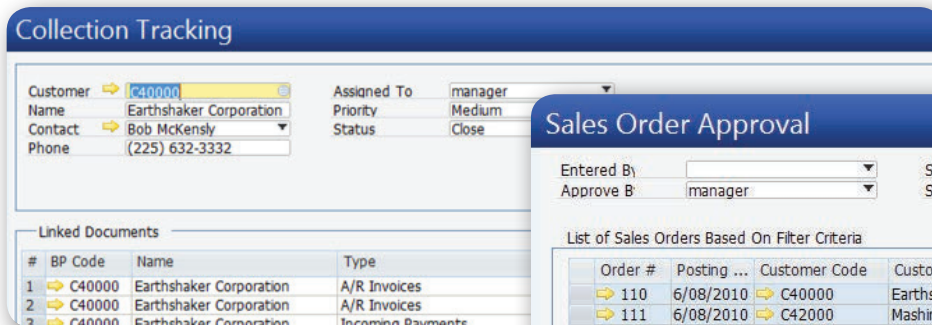


Business Partner Master Data

Code: Manual C100 Customer
 Name: Achieve One Industries
 Foreign Name: AVC
 Group: Big Box Retailers
 Currency: US Dollar
 Federal Tax ID:

General		Contact Person	AR Collection
Aging Details		Payment Histo	
Current	0.00	Month year	
1-30 Day	0.00	February-2012	
31-60 Days	0.00	January-2012	
61-90 Days	0.00	December-2011	
Over 90 Days	0.00	November-2011	
Totals	0.00	October-2011	
Credit Information		September-2011	
Orders	90,271.53	August-2011	
Delivery	8,633.08	July-2011	

- AR Collections
 - » Collection Tracking Incidents
 - » Customer Payment History Tracking
 - » Customer Order-to-Cash Inquiries
 - » Sales Order Approval
 - » AR Exposure & Aging Details
 - » Dunning Letter
 - » AR Factoring
 - » Credit & Collection Reports
- Document Delivery
 - » On-Demand Form Delivery
 - » Email
 - » Fax
 - » Print
 - » EDI
- AR Customer Portal
 - » Real Time AR Portal
 - » Orders
 - » Deliveries
 - » Invoices
 - » Statements
 - » Payment History
 - » Document Printing from Portal
- Customer AR Collections Master
 - » Aging Totals and Drill-Down
 - » Payment History by Month
 - » Total Exposure
 - » Credit Remaining
 - » Customer Specific Credit Reports
 - » Collection Activity Entry



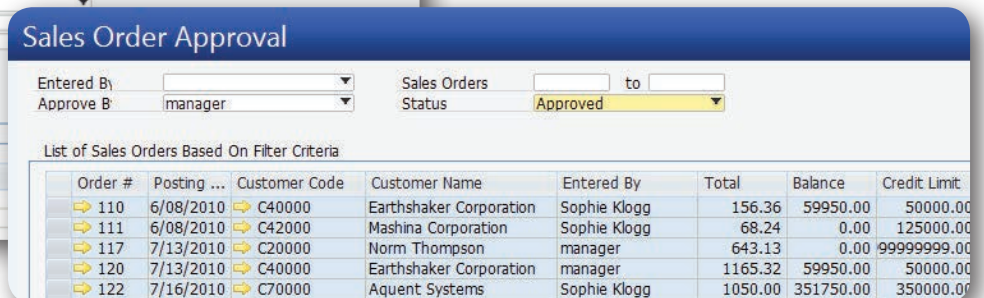
Collection Tracking

Customer: C40000 Earthshaker Corporation
 Name: Earthshaker Corporation
 Contact: Bob McKensly
 Phone: (225) 632-3332

Assigned To: manager
 Priority: Medium
 Status: Close

Linked Documents

#	BP Code	Name	Type
1	C40000	Earthshaker Corporation	A/R Invoices
2	C40000	Earthshaker Corporation	A/R Invoices
3	C40000	Earthshaker Corporation	Incoming Payments



Sales Order Approval

Entered By: manager
 Approve B: manager
 Sales Orders: to
 Status: Approved

List of Sales Orders Based On Filter Criteria

Order #	Posting ...	Customer Code	Customer Name	Entered By	Total	Balance	Credit Limit
110	6/08/2010	C40000	Earthshaker Corporation	Sophie Klogg	156.36	59950.00	50000.00
111	6/08/2010	C42000	Mashina Corporation	Sophie Klogg	68.24	0.00	125000.00
117	7/13/2010	C20000	Norm Thompson	manager	643.13	0.00	99999999.00
120	7/13/2010	C40000	Earthshaker Corporation	manager	1165.32	59950.00	50000.00
122	7/16/2010	C70000	Aquent Systems	Sophie Klogg	1050.00	351750.00	350000.00

- Collection Activities Screen
 - » Collection Activities
 - » System Generated Based on Business Rules
 - » User generated as needed
 - » History of all Collection Communications per Incident
 - » Multiple Documents per Collection Activity
 - » Free-Form Notes
 - » Call-Back Reminders
 - » Payment Promise Tracking
 - » Document Delivery of Invoices via Email, Print or Fax
- Sale Order Approval
 - » View All Order on Hold From a Single Screen
 - » Enter Approval or Rejection
 - » View Archive of Past Entries
 - » Custom Approval Rules
- Reports
 - » Collections Forecast
 - » Customer Credit Risk Report
 - » Customer Credit Rating Report
 - » Customer Payment Trend
 - » Call Back Report
 - » Broken Promises Report
- Achieve Document Delivery
 - » Preset Delivery Methods by Type of Document Print, Fax or Email
 - » Multiple Destinations per Customer/Contact/Document
 - » Deliver Individual Document or Batch of Documents
- Documents Included:
 - » Quotations
 - » Sales Order
 - » Deliveries
 - » AR Invoices
 - » AR Credit Memos
 - » Statements
 - » Dunning Letters

COMPARISON OF FEATURES	Achieve AR Collections Management	SAP Business One
View Customer Balance	✓	✓
» View Balance by Aging Columns	✓	
» View Average Credit	✓	
View Payments	✓	✓
» View Payment History by Month	✓	
» View Average Days to Pay	✓	
Enter Customer Collection Activities	✓	
» Enter Collection Activity Log	✓	
» Link Activity to one Document	✓	
» Link Activity to Multiple Documents	✓	
» Track Promised Amounts	✓	
» Track Promises Kept/Broken	✓	
Print, Fax, or Email Individual Documents	✓	✓
» Print Documents in Batch	✓	✓
» Fax or Email Documents in Batch	✓	
» Deliver Documents (to Multiple Destinations)	✓	
Place Orders on Hold	✓	✓
» View all Orders on Hold	✓	
» Release Orders from Hold (Single Screen)	✓	
Integrate with AR Factor	✓	
Print Collections Reports	✓	
Customer Web Portal	✓	
» Open Order Detail & Print	✓	
» Open & Past Invoice Detail & Print	✓	
» Customer Statement	✓	
» AR Aging	✓	
» Payment History	✓	
» Note Entry for Customer	✓	

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