

KEY FEATURES

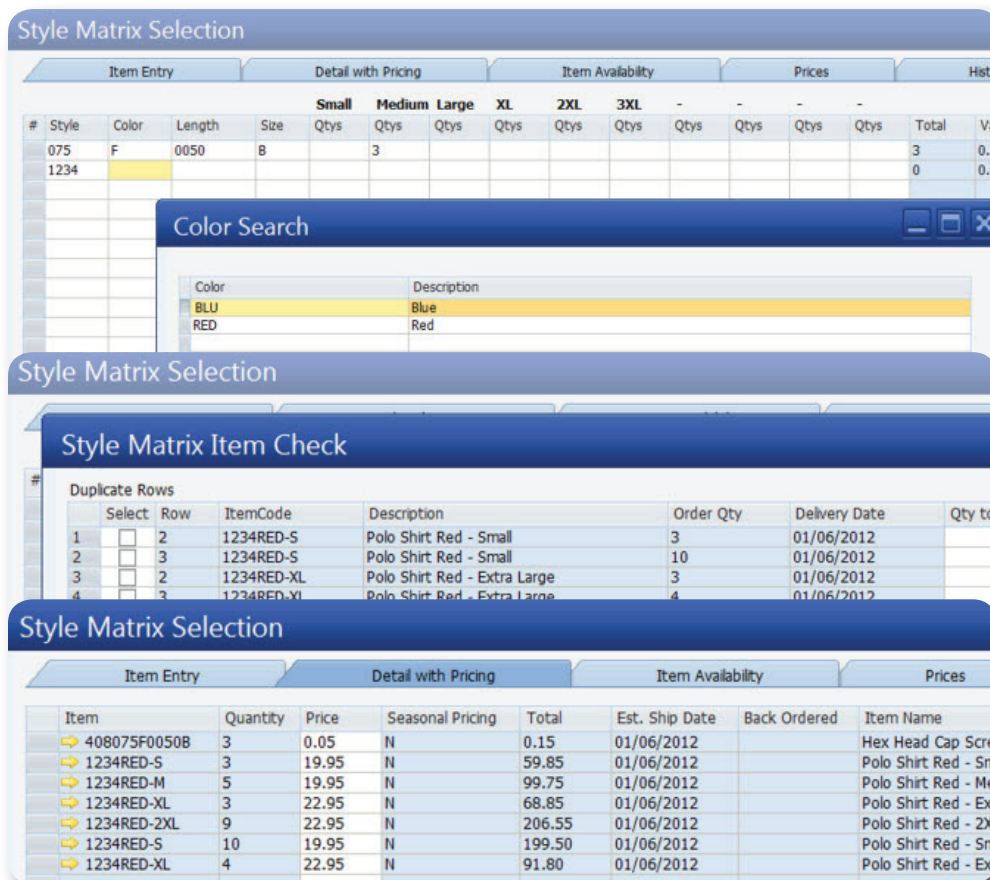
- Style Entry
- Pricing
- Availability
- Detail
- Order History
- Item Check
- Transfer to Sales & Purchase Order

DOES YOUR COMPANY BUY AND SELL PRODUCTS THAT COME IN A VARIETY OF STYLES, SIZES AND COLORS? DO YOUR CUSTOMER SERVICE REPS NEED TO ENTER ORDERS QUICKLY, WHILE ON THE PHONE?

Achieve Style provides a quicker, easier way to enter items on sales and purchasing documents by means of a style grid. Each part number and color

can be entered on a single line, with all of the required sizes. Operators can quickly quote prices, recap the order, verify quantities and check to see if all items are available for shipment – all from a single screen. The order is then transferred into standard SAP Business One sales order document with the click of a button.

As with all Achieve One modules, Achieve Style is built specifically for SAP Business One, utilizing the advanced technical architecture of the SAP Business One Software Development Kit.



The screenshots illustrate the software's workflow: 1. 'Style Matrix Selection' showing a grid for entering quantities for different sizes (Small, Medium, Large, XL, 2XL, 3XL). 2. 'Color Search' dialog box listing colors like BLU (Blue) and RED. 3. 'Style Matrix Item Check' showing a list of duplicate rows with columns for Select, Row, ItemCode, Description, Order Qty, and Delivery Date. 4. A detailed pricing table with columns for Item, Quantity, Price, Seasonal Pricing, Total, Est. Ship Date, Back Ordered, and Item Name.

Item	Quantity	Price	Seasonal Pricing	Total	Est. Ship Date	Back Ordered	Item Name
408075F00508	3	0.05	N	0.15	01/06/2012		Hex Head Cap Scre
1234RED-S	3	19.95	N	59.85	01/06/2012		Polo Shirt Red - Sm
1234RED-M	5	19.95	N	99.75	01/06/2012		Polo Shirt Red - Me
1234RED-XL	3	22.95	N	68.85	01/06/2012		Polo Shirt Red - Ext
1234RED-2XL	9	22.95	N	206.55	01/06/2012		Polo Shirt Red - 2XL
1234RED-S	10	19.95	N	199.50	01/06/2012		Polo Shirt Red - Sm
1234RED-XL	4	22.95	N	91.80	01/06/2012		Polo Shirt Red - Ext

- Style Entry
 - » From the Sales Order Screen, Tab Into the Style Entry Matrix
 - » Enter Each Style/Color on a Single Line, Then Enter Quantities for All Desired Sizes
 - » Total Quantity and Value for Each Line is Shown
 - » Total quantity for each size is shown
 - » User configurable tab sequence
 - » Integration to Achieve Freight Control
- Pricing
 - » See Prices for All Valid Sizes of Each Style/Color
 - » Instant Quote to Customer on Phone
 - » Seasonal Pricing for Early Buys
- Availability
 - » See Prices for All Valid Sizes of Each Style/Color
 - » Instant Verification for Customer on Phone
 - » Inventory Replenishment at SKU level

- Detail
 - » Breakout List of All Ordered Styles by Color and Size
 - » Recap for Customer on Phone
- Order History
 - » Lists All Items Previously Purchased by Customer
 - » Drill-down to Prior Orders
- Item Check
 - » Before Exiting Screen, Verify that Items are Available for Expected Ship Date
 - » Change Delivery Date if Necessary (System Shows When Item is Due Into Stock)
- Transfer to Sales & Purchase Order
 - » Items are Transferred to the SAP Business One Sales & Purchase Order Document
 - » Each Style/Color/Size is on a Separate Line

COMPARISON OF FEATURES	Achieve Style	SAP Business One
Unique Part Number for Each Style/Color/Size	✓	✓
Master Style for Each Style/Color	✓	
Enter Each Part Number Separately on Sales Order	✓	✓
Enter Each Part Number Separately on Purchase Order	✓	✓
Enter All Sizes of Each Style/Color on One Line	✓	
View Prices for All Sizes of All Entered Items on One Screen	✓	
View Available Quantities for All Sizes of All Entered Items on One Screen	✓	
Verify Delivery Dates For All Items of a Style	✓	
Duplicate item check	✓	
Merge of Duplicate Live Items on Sales Order	✓	
Seasonal Item Pricing	✓	

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